

Business Planning / MTFs Options 2019/20 – 2023/24

Ref: PL9

Title of Option:	Review of Leisure Centre Concessions		
Priority:	Place/People	Responsible Officer:	Stephen McDonnell
Affected Service(s):	Leisure Centres	Contact / Lead:	Andrea Keeble

Description of Option:

- *What is the proposal in essence? What is its scope? What will change?*
- *What will be the impact on the Council's objectives and outcomes (please refer to relevant Corporate Plan 2015-18 objectives and outcomes, and Borough Plan Evidence Packs)*
- *How does this option ensure the Council is still able to meet statutory requirements?*
- *How will the proposal deliver the benefits outlined?*

[Proposals will be mapped to the new Borough Plan Priorities/Objectives/Outcomes as they emerge – please take account of any likely changes when framing proposals]

The Council's contract with Fusion for the management of the three leisure centres includes a council-designed concessionary pricing scheme. The council retain control of the charges that can be levied by Fusion as part of the concessionary scheme. Generally they are only put up by CPI inflation each year.

The current schemes permits free access to residents over 65 Monday to Friday 9am to 5pm.

In addition those residents who are Under 16, Over 60, Students, those on various DWP Benefits, and Haringey Carers receive the first level of Advantage + discount.

Those residents on Income Support / Universal Credit / Housing Benefit / Council Tax Benefit, Income based Job Seekers or Working Tax Credit receive a higher level of Advantage discount.

The level of discount depends on the activity but a couple of key activities such as a casual swim or a casual gym session the pricing is as follows:-

Item	Standard Price	Advantage +	Advantage
Indoor Casual Swim	£4.95	£2.35	£1.70
Casual Gym	£8.00	£5.65	£2.85

Since 2008 leisure centre activity pricing has been based on people's ability to pay. Those that are able to pay the full commercial rate are asked to do so, and others that need support in accessing the leisure facilities receive a subsidised rate. The leisure centre subsidy is an average annual sum of £435,000.

Further work needs to be carried out to research, design and quantify the impact of any changes to the concessionary pricing system, but a key outcome will be to simplify a future scheme.

1. Financial benefits summary					
Savings	2019/20	2020/21	2021/22	2022/23	2023/24
<i>All savings shown on an incremental basis</i>	£000s	£000s	£000s	£000s	£000s
New net additional savings			50	70	70

Impact / non-financial benefits and disbenefits
<p>What is the likely impact on customers and how will negative impacts be mitigated or managed? <i>List both positive and negative impacts. Where possible link these to outcomes (please refer to relevant Corporate Plan 2015-18 objectives and outcomes)</i></p>
<p>Reviewing the system of concessionary pricing in the leisure centres would ensure it is still fit for purpose.</p> <p>A reviewed system would ensure that target groups are helped to access the leisure centre where price is a barrier.</p> <p>A reviewed system would ensure that users who can afford to pay are asked to pay.</p> <p>A reviewed system could respond to the increase in the state pension age and recoup fees from a cohort of users who may well be able to pay.</p> <p>There is an opportunity to simplify the system for all users.</p> <p>However, in some instances, a change in pricing could reduce people's use of leisure centres.</p> <p>There are strong links to the People priority of the Borough Plan.</p>
<p>What is the impact on businesses, members, staff, partners and other stakeholders and how will this be mitigated or managed? How has this been discussed / agreed with other parties affected? <i>List both positive and negative impacts.</i></p>
<p>The success of this proposal will require a renegotiation of the management contract.</p>
<p>How does this option ensure the Council is able to meet statutory requirements?</p>
<p>No statutory implications</p>

Risks and Mitigation			
<i>What are the main risks associated with this option and how could they be mitigated?</i>			
Risk	Impact H/M/L	Probability H/M/L	Mitigation
People dropping out of exercise impacting their long term health.	M	M	Retain a concessionary scheme that targets those most in need of support. Engage with leisure centre users from the outset