

NOTICE OF MEETING

Cabinet Member Signing

FRIDAY, 27TH JUNE, 2014 at 09:30 HRS – COMMITTEE ROOM 1, CIVIC CENTRE, HIGH ROAD, WOOD GREEN, N22 8LE.

Councillor Alan Strickland – Cabinet Member for Housing and Regeneration

AGENDA

1. URGENT BUSINESS

The Cabinet Member will consider the admission of any new items of urgent business.

2. AWARD OF CONTRACT FOR THE PROVISION OF THE PATHWAY SERVICE - PHASE ONE (PAGES 1 - 12)

(Report of the Interim Chief Operating Officer). The report seeks approval to the award of the contracts for a period of four years with an option to extend for a further period of up to two years. The report also seeks approval to extend the existing contract for the YMCA TA pilot from 1 October 2014 for fifteen weeks to allow implementation of the new pathway services.

Exempt information pertaining to the report is set out under Item 6 below.

3. WAIVER AND AWARD OF HOUSING RELATED SUPPORT CONTRACTS FOR OLDER PEOPLE'S SERVICES (PAGES 13 - 20)

(Report of the Interim Chief Operating Officer). The report seeks approval to the waiver of the tendering requirements, in accordance with Contract Standing Order 10.01.2(d) and to the award of contracts to the bidders outlined in the report.

Exempt information pertaining to the report is set out under Item 7 below.

4. NEW ITEMS OF URGENT BUSINESS

To consider any new items of urgent business.

5. EXCLUSION OF THE PRESS AND PUBLIC

Note from the Assistant Director Corporate Governance

Items 6, 7 and 8 allow for the consideration of exempt information in relation to Items 2, 3 and 1 respectively above.

RESOLVED:

That the press and public be excluded from the remainder of the meeting as the items below contain exempt information, as defined under paragraph 3, Part 1, schedule 12A of the Local Government Act 1972.

6. AWARD OF CONTRACT FOR THE PROVISION OF THE PATHWAY SERVICE - PHASE ONE (PAGES 21 - 22)

To consider exempt information pertaining to Item 2 above.

7. WAIVER AND AWARD OF HOUSING RELATED SUPPORT CONTRACTS FOR OLDER PEOPLE'S SERVICES (PAGES 23 - 24)

To consider exempt information pertaining to Item 3 above.

8. NEW ITEMS OF EXEMPT URGENT BUSINESS

To consider any new exempt items of urgent business.


Bernie Ryan
Assistant Director – Corporate Governance
and Monitoring Officer
5th Floor
River Park House
225 High Road
Wood Green
London N22 8HQ

Xanthe Barker
Principal Committee Coordinator
Tel: 020 8489 2957
Email: xanthe.barker@haringey.gov.uk

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Report for:	Cabinet Member Signing - 27 June 2014	Item Number:	
Title:	Award of Contract for the Provision of the Pathway Service – Phase One		
Report Authorised by:	Tracie Evans, Interim Chief Operating Officer  pp Phil Harris, Deputy Director, Community Housing Services		
Lead Officer:	Mustafa Ibrahim, Head of Commissioned Services Community Housing Services		
Ward(s) affected: All	Report for: Key Decision		

1. Describe the issue under consideration

- 1.1. The Housing Related Support Commissioning Plan 2012-2015 sets out the Council's Commissioning priorities and details in particular the need to develop a Pathway of short term supported housing for the mental health, young people, single homeless and substance misuse and offenders sectors. After extensive stakeholder consultation a Haringey Pathway model has been developed and the first of three procurement phases for the new Pathway has been completed. This report recommends the award of new contracts, in line with Contract Standing Order (CSO) 9.07.

2. Cabinet Member introduction

- 2.1 The Pathway contract model delivers innovation in personalised approaches to service delivery; and efficiencies in value for money savings, and utilisation of services through improvements to the assessment of needs, referrals, move through services, and move on to independence.
- 2.2 I am pleased to recommend these new contracts for Phase one of the Pathway, and welcome the opportunity for further innovation in the development of phases two and three.



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3. Recommendations

- 3.1. That Cabinet agrees the award of the contracts to the successful tenderers as outlined below in accordance with Contract Standing Order (CSO) 9.7.1(d).

Lot/Contract	Company
1. Assessment Service	St. Mungos Community Housing Association
2. Engaged and Planning Service	St. Mungos Community Housing Association
3. Foyer Service	North London YMCA
4. Move Through Service	St. Ignatius Housing Association

- 3.2. That the contracts are awarded for a period of four years with an option to extend for a further period of up to two years.
- 3.3. That the existing contract for the YMCA TA pilot (see 5.17) is extended from 1 October 2014 for 15 weeks to allow implementation of the new pathway services.

4. Alternative options considered

- 4.1 The option of extending the existing contracts was not available beyond 2015 as the contracts had previously been extended. No other options were considered.

5. Background information

5.1. Housing Related Support

- 5.2. The Housing Related Support (HRS) programme funds support services for vulnerable people in Haringey. There are currently over 60 contracts for support provided to a wide range of client groups including older people; people with mental health problems or learning disabilities; women fleeing domestic violence; people with substance misuse issues; those at risk of re-offending and those at risk of homelessness.
- 5.3. The purpose of HRS is to enable individuals and families to maintain independence; and not to lose their housing and then require higher level interventions. Support is low level and is not care, therefore it can be deemed as 'hands off not hands on'.
- 5.4. Support can be delivered through an accommodation based service (short or longer term depending on need) or by floating support,



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whereby support can cease when the service user has resolved their support issues. This accommodation based support is the subject of these contracts and is essential in preventing homelessness.

5.5. Pathway Model

5.6. Haringey's Housing Related Support Commissioning Plan 2012-15, agreed by Cabinet in July 2012 sets out the future commissioning priorities for HRS and includes the development of the Pathway.

5.7. The Housing Related Support Pathway is a planned approach to the delivery of services for the Mental Health, Substance Mis-use, Offenders, Single Homeless, Complex Needs and Young People sectors.

5.8. This report relates to the tender for the following services in the Pathway being implemented in stage one, the:

- Assessment Service
- Young Person's Foyer (Specialist Service)
- Engaged and Planning Service
- Move Through Service

5.9. The Pathway model is a tried and tested approach and is known to make the best use of resources available by providing a coordinated approach to different levels of targeted support, resulting in fluid movement through services, avoiding duplication, freeing up higher support provision for those in the greatest need and reducing the use of temporary accommodation and preventing homelessness.

5.10. Following benchmarking with other local authorities, the design of the Pathway was finalised through extensive stakeholder consultation (see Appendix A).

5.11. The Pathway will be supported by robust processes and procedures to that ensure that services users understand the model, have realistic expectations regarding move on, voids times are reduced and referrals include high quality information.

5.12. The Pathway will overseen by a Pathway Manager and arranged into 4 levels:-

5.12.1. The Assessment Service will provide fast access short term (up to 12 weeks) intensive support to identify the service users' needs so that an appropriate placement can be made. This is a new type of service in Haringey.



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- 5.12.2. The Specialist Services will provide high levels of support with a sector focused response for Mental Health, Young People, Substance Misuse and Offenders and Complex Needs (such as rough sleepers). Service users may stay in this level for up to 18 months. There is a higher proportion of specialist support accommodation in the new Pathway compared with existing provision.
- 5.12.3. The Engaged and Planning Service will be for those who have engaged with the Specialist or Assessment services and are ready to move to the support level, or can demonstrate stable engagement with statutory services, require low to medium support and are ready to work on their long term plans for independence. Service users may stay at this level for up to 12 months.
- 5.12.4. The Move Through Service will focus on the skills required to sustain a tenancy and live in the community. Service users may stay in this level for up to 12 months.
- 5.13. The Pathway Manager will meet regularly with service providers to review service users' progress. This will ensure that service users are in the right level of support according to their needs; and moves through the Pathway are facilitated when they are ready to move on. The final move out of the Pathway will be predominantly to the private rented sector through both support provider and Council initiatives. A small number of service users may be able to access social housing through support provider nomination agreements with registered social landlords.
- 5.14. All services in this tender will provide short term accommodation with support. Support plans will be developed with service users and will provide targeted support to improve health, economic wellbeing, safety and security, independent living skills, access to education and training and ensure that residents are involved in their immediate and wider community. These plans will have the effect of reducing antisocial behaviour, improving health outcomes and preventing homelessness, enabling residents to move to independence.
- 5.14. The objectives of the tendered services are:
- a) To provide a high quality accommodation based support service as part of Haringey Council's HRS Accommodation Pathway
 - b) To work in partnership with statutory agencies such as Health, Housing, Social care, the Police and Probation to ensure continued engagement with services, compliance with statutory orders and plan for independence
 - c) Develop and jointly review person centred support plans with other agencies that have contact with the service user
 - d) To promote health and wellbeing



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- e) Provide support to enable people to live independently and maintain their accommodation with any risk to themselves or others minimised through robust assessment, management and support
- f) To prepare service users for moves through the Pathway utilising all resources available
- g) To manage service users expectation in relation to move on options
- h) Work assertively with people whose behaviour may be challenging and difficult
- i) Support people in work, training, education and financial inclusion
- j) Work with mediation workers to enable young people to move back home if it is safe and appropriate

5.15 Pathway Procurement

5.16 A Pathway approach, developed in response to feedback from providers and users and benchmarking best practice, is proposed for future provision for the client groups of Single Homeless; Substance Mis-Use and Offenders; Complex Needs; Mental Health, and Young People.

5.17 The Pathway procurement is being delivered in three phases. Phases One and Two in January and April 2015, and Phase Three in April 2016. The current contracts that are being replaced in Phase One of the Pathway procurement are:

Provider	Contract ends
Broadway	11-01-2015
Central and Cecile	11-01-2015
Christian Action	11-01-2015
Phoenix Community Care	11-01-2015
St Ignatius	11-01-2015
Catch 22	11-01-2015
Centra	11-01-2015
One Housing	11-01-2015
YMCA (TA pilot)	30-09-2014
YMCA (foyer pilot)	30-09-2014

5.18 The savings that have been achieved in procurement for Phase One, and realised in parallel negotiations on the current contracts of providers in Phase Two and Three, have allowed for the delivery of added value in the pathway procurement.

5.19 Phase One provides an expansion of 25 units of accommodation in the form of the new Assessment service. The assessment service is critical



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to delivering the benefits of the pathway, reducing the use of temporary accommodation, and minimising evictions from supported housing. Other service improvements include an increase in the level of support available to young people through a new foyer of 30 units of accommodation.

- 5.20 The added value in Phase One bears a minimal cost of £30,272.50 annually, and £121,090.00 over 4 years. An overall saving of £142,911 has been achieved due to growth cost being offset by annual savings in 2014/15 of £264,001 in the contract negotiations leading into Phases Two and Three.
- 5.21 Phases Two and Three of the Pathway are expected to achieve considerable further savings within the procurement exercise.
- 5.22 The contracts let include specialist services for the delivery of high end needs rather than generalist needs services, and as such attract a smaller number of suppliers.
- 5.23 In a number of recently let contracts, and where leases are due to be renewed providers have faced a serious obstacle, due to inflation within the property market making it difficult or impossible to source and provision suitable properties realistically within the parameters of the resources available to them.

6. Procurement Process and Tender Evaluation

- 6.1. This service is an EU Part B residual service and therefore it was not necessary to advertise this requirement in the Official Journal of the European Union.
- 6.2. The procurement process started with the placing of an advert on Haringey's website, CompeteFor portal, Delta competitive contract notice. In addition the advert was circulated by Haringey Association of Voluntary and Community Organisations (HAVCO) by email to its membership, approximately 750 contacts representing 500 voluntary and community groups in the Borough.
- 6.3. A Meet the Buyer event was held on 17 December 2013. An Open process was decided upon for this tendering exercise. The Invitation to Tender (ITT) documents were loaded on the Delta E Sourcing portal and by the closing date of 19 February 2014 five bids had been received.
- 6.4. The tenders were evaluated using the Most Economical Advantageous Tender (MEAT) which included a split of 55% Price and 45% Quality as set out in the ITT documentation.



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6.5. The table below details the outcome of the tender evaluations and respective scores of the tenders. The evaluation panel of specialist officers marked Finance, Health and Safety, Environment, Equalities and Safeguarding. Council officers from Community Housing Services evaluated the Quality Method Statements and Price submissions. Exempt information is provided in Part B.

Assessment Service Lot 1 Tenderers	Company Questionnaire	Quality Scores (max 450 points)	Price/Cost scores (max 550 points)	Total Score for quality and price	Contract price over 4 years.
St. Mungos Community Housing Association	399	417	550	967	£1,098,077.00

Engaged and Planning Service Lot 2 Tenderers	Company Questionnaire	Quality Scores (max 450 points)	Price/Cost scores (max 550 points)	Total Score for quality and price	Contract price over 4 years.
St. Mungos Community Housing Association	399	436	550	986	£808,108.00
Company A	414	359	514	873	£864,924.00

Foyer Service Lot 3 Tenderers	Company Questionnaire	Quality Scores (max 450 points)	Price/Cost scores (max 550 points)	Total Score for quality and price	Contract price over 4 years.
North London YMCA	383	432	550	982	£957,051.00

Move Through Service Lot 4	Company Questionnaire	Quality Scores (max 450 points)	Price/Cost scores (max 550 points)	Total Score for quality and price	Contract price over 4 years.
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Tenderers					
St. Ignatius Housing Association	360	261	550	811	£777,512.40

6.6. Transition and Contract Management

- 6.7. Contract management will be incorporated into the Contract. Key Performance Indicators and methods of measurement are integrated within the service specification and will be monitored through contract monitoring meetings and reports.
- 6.8. Monitoring meetings will be held monthly for the first six months and quarterly thereafter. The purpose of monthly monitoring meetings will be to examine the implementation of the service, monitor delivery of the service at an operational level and to foster partnership working to facilitate early resolution.
- 6.9. A series of Pathway provider meetings will also be facilitated to ensure agreement of the Pathway processes and procedures.

7. Comments of the Chief Finance Officer and financial implications

- 7.1 Phase 1 of the Pathway model is being tendered in four lots. The tender documentation specified that the tenders would be evaluated using the Most Economically Advantageous method weighted 55% in terms of price and 45% in terms of quality. In practice, however, for three of the four lots there was only one tender submission. To ensure that the contract model will provide both value for money efficiencies and quality improvement, a comprehensive exercise in scoping of the HRS Pathway and project development was carried out including benchmarking costs with the North London Strategic Alliance, and service specification with Camden Council. Tender submissions received rigorous evaluation by commissioning officers with expertise in evaluating HRS services against the DCLG contract and quality framework for Supporting People which is a Treasury Green Book model. The standard required for the tenders was met and in many areas demonstrated excellence.
- 7.2 If Members agree to award the contracts the cost per annum will amount to £910,187 and a total of £3,640,748 over four years (the term of the contracts). This compares to the current cost of provision in the sum of £879,914 per annum showing increased costs of £30,273 per annum.



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The level of provision for the current and proposed contracts are however very different, with the new contracts offering more units and a higher quality, thus significantly reducing unit costs to the council and delivering superior value for money.

- 7.3 The proposed new contracts in Phase One will include the provision of an additional 25 units of accommodation as a part of the new assessment service. This will reduce the use of expensive Temporary Accommodation. The new contracts will also provide a higher level of support to young people through a foyer service of 30 units of accommodation. These initiatives should deliver further savings to the council which it is not possible to quantify at this time.
- 7.4 As well as tendering the above Phase 1 of the Pathway model, there has also been a parallel exercise of renegotiating existing contracts with current providers within the Pathway model. This has successfully delivered savings of £264,001 per annum to date. If these are netted off against the additional costs of this current tender of £30,273 per annum then the net savings will be £233,728 per annum.
- 7.5 Financial provision exists for these contracts within the base budget of the Housing Related Support Programme. The Housing Related Support budget has a savings target of £350,000 for 2014/15 and the net savings noted in paragraph 7.4 will contribute to this target, with additional savings expected to be achieved in Phases Two and Three of the Pathway model.

8. Comments of the Assistant Director of Corporate Governance and legal implications

- 8.1 The Assistant Director Corporate Governance notes the contents of the report.
- 8.2 The service is not classified as a priority service under the Public Contracts Regulations 2006 so therefore a European tendering exercise was not required.
- 8.3 Adult and Housing Services Directorate (“the Directorate”) followed an open tender process in accordance with CSO 9.01 (a).
- 8.4 Because of the value of the contracts, the award must be approved by Cabinet in accordance with CSO 9.07.1 (d) (contracts valued over £250,000).
- 8.5 The award of the contracts is also a Key Decision and as such needs to be included in the Forward Plan in accordance with CSO 3.01 (d). The Directorate has confirmed that this has taken place.



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- 8.6 The Assistant Director of Corporate Governance confirms that there are no reasons preventing Members from approving the recommendations in the report.

9. Equalities and Community Cohesion Comments

- 9.1 Equalities principles were incorporated within the procurement process. The bidders' equalities policies and procedures were evaluated by Haringey's Equalities Officer.
- 9.2 Equalities monitoring are incorporated as a requirement of the contract and the contract also states that access to the service must be available to the diverse community of the borough and any imbalances must be addressed.

10. Head of Procurement Comments

- 10.1 The recommendation is in line with the Procurement Code of Practice.
- 10.2 This procurement is phase 1 of a three phase strategy and overall will deliver savings and increased provision.
- 10.3 This is a specialist market for high end needs and as such has a limited provider base.
- 10.4 Contract management has been put in place to ensure contract compliance and ensure quality outcomes

11. Policy Implication

- 11.1 These services are linked to the Service's Business Plan and to the following Council Plan Priorities.
- **Opportunities for all – A successful place for everyone**
To ensure that everyone has a decent place to live
 - **Safety and Wellbeing for all - A place where everyone feels safe and has a good quality of life.**
Reducing health inequalities and improved wellbeing for all.
 - **A better council - Delivering responsive, high quality services and encouraging residents who are able to help themselves to do so**
Strive for excellent value for money



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- 11.2 The proposed contract awards support the policy objectives set out in the HRS Commissioning Plan to sustain independent living and prevent homelessness.
- 11.3 The award of the contracts will provide value for money to the Council by giving a good quality service while achieving savings.
- 11.4 Community Housing Services is developing dialogue with other council teams, local partners and providers on evolving joint plans to assure the supply of good quality modernised property provision. This theme has also been explored in the Outcome Three Health and Wellbeing Delivery Group on provision of services for Mental Health; and the Overview and Scrutiny Panel on Mental Health and Accommodation.

12. Reasons for Decision

- 12.1 The contracts for our established services are due to expire and there is no facility to extend beyond March 2015. The pilot services (YMCA) expire on 30 September 2014. It was therefore necessary to tender to continue to provide services to vulnerable service users and to achieve the aim of developing a HRS Pathway.
- 12.2 As a result of the procurement process, which has been carried out in line with the Council's Contract Standing Orders and the Procurement Code of Practice, it is necessary to award the contract to the successful tenderer in accordance with CSO 9.7.1(d).

13. Use of Appendices

- 13.1 Appendix A – Pathway Consultation Report


14. Local Government (Access to Information) Act 1985

- 14.1 This report contains exempt and non exempt information. Exempt information is contained in Part B and is not for publication. The exempt information is under the following category: (identified in the amended schedule 12 A of the Local Government Act 1972 (3)) information in relation to financial or the business affairs of any particular person (including the authority holding that information).

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Report for:	Cabinet Member Signing - 27 June 2014	Item Number:	
Title:	Waiver and Award of Housing Related Support contracts for older people's services		
Report Authorised by:	Tracie Evans, Interim Chief Operating Officer  pp Phil Harris, Deputy Director, Community Housing Services		
Lead Officer:	Mustafa Ibrahim, Head of Commissioned Services, Community Housing Services		
Ward(s) affected: All	Report for: Key Decisions		

1. Describe the issues under consideration

- 1.1 This report recommends waivers in accordance with contract standing orders 10.01.2(d) and award of new contracts for the two services outlined below; to ensure the continued delivery of a floating support service for older people, and to bring Hornsey Housing Trusts contract in line with the rest of the Older People's sector.
- 1.2 In August 2013 the Housing Related Support Service launched a pilot floating support service for older people who are home owners or are living in the private rented sector (Home Sweet Home). The demand and outcomes from this scheme, demonstrates a continuing need for this type of service.
- 1.3 On 13 November 2012, Cabinet approved a request to waive Contract Standing Orders and awarded 60 month contracts (with an option to extend for up to 12 months) to all but one of the service providers (Hornsey



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Housing Trust (HHT)). This is further explained in the exempt part of this report.

- 1.5 Officers are now in a position to recommend a contract award to HHT to align this contract with those of other service providers.

2 Cabinet Member introduction

I am pleased to support the report's recommendations as a means of assuring the delivery of preventative services to older people across tenures in Haringey; and I welcome the rigour applied to assessing need and quality, driving the continuous improvement and modernisation of housing related support services.

3 Recommendations

- 3.1 It is **recommended** that Cabinet:

- 3.1.1 Approves the waiver of the tendering requirements in accordance with Contract Standing Order 10.01.2(d), on the grounds that it is in the Council's overall interest; and

- 3.1.2 Approves the award of contracts as follows:-

Provider	Annual Contract Value	Duration	Total Contract Value
Metropolitan (Home Sweet Home)	£166,400	1 year + 1 year	£332,800
Hornsey Housing Trust	£101,000	3 years +1 year	£404,000

4 Alternative options considered

- 4.1 The option of extending the existing contracts was not available. It is not considered in the Council's best interest to tender these services (see 5.4.9 and 5.6.3). No other options were considered.

5 Background information

- 5.1 The Housing Support (HRS) programme funds support services for vulnerable people in Haringey. There are currently over 60 contracts for support provided to a wide range of clients groups including older people; people with mental health problems or learning disabilities; women fleeing



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domestic violence; people with substance misuse issues; those at risk of offending and those at risk of homelessness.

5.2 The purpose of HRS is to enable individuals and families to maintain independence; and not to lose their housing and then require higher level interventions. Support is low level and is not care.

5.3 Support can be delivered through an accommodation based service (short or long term depending on need) or by floating support, whereby support can cease when the service user's support issues have been resolved. Both types of support are the subject of this report.

5.4 **Home Sweet Home – Floating Support Service for older people**

5.4.1 Haringey's floating support contract for older people came to an end in May 2011 and was not renewed. The service provided support to 300 older people across Haringey. This decision was taken in order to meet required savings following a £5m reduction in the Supporting People programme which was implemented in April 2011. This was agreed by Cabinet in March 2011.

5.4.2 Following extensive needs analysis and stakeholder consultation The HRS Commissioning Plan 2012-2015 included within its priorities:

- The commissioning of a floating support service for older people who are homeowners or private rented housing (if funding allowed). This was to address the resulting gap in service provision which it states 'had a significant impact on older people'.
- A review of older peoples' HRS provision and to remodel services where appropriate.

5.4.3 In August 2013 HRS commissioned a one year pilot (Home Sweet Home) to test demand and the application of a targeted model of floating support. This was for home owners and private sector tenants providing advice and support to enable them to live longer in their own homes. While the scheme was targeted at the private sector, social housing tenants were not prevented from accessing the scheme if there was no other suitable help on offer.

5.4.4 The Home Sweet Home pilot scheme was set up to run for one year to assist 25 service users for up to 6 months by providing an average of 4 hours of support per service user per week. Support was focused on providing support for income maximisation, prevention of homelessness, improving living conditions, managing risks, minimising social isolation and increasing general health and wellbeing.



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- 5.4.5 Monthly statistics and quarterly contract monitoring meetings have taken place to review demand and progress of the pilot. The key aspects are outlined below:-
- 38 service users were being assisted as at 30 April 2014, 13 more than the contract capacity.
 - 59% of service users had a disability
 - 71% received support in managing health and falls risks
 - 47% lived in N15 & N17
 - 14% lived in N22 & N11
 - 39% lived in N8 & N4
 - 59% were home owners and 38% were private sector tenants
- 5.4.6 Home Sweet Home has successfully demonstrated quality outcomes which have enabled people to remain in their own homes for longer. A breakdown of type of assistance being provided to the 38 service users is included in Appendix A.
- 5.4.7 The pilot is due to end on 31 July 2014; however demand indicates a need to move on from the pilot and commission an expanded support service.
- 5.4.8 HRS has benchmarked the cost of services as part of the North London Strategic Alliance. This work resulted in a target value for money range for Housing Related Support Services. The negotiated contract value for the Home Sweet Home Service represents exceptional value for money, with a rate that falls below the benchmarked rates range.
- 5.4.9 It is recommended that a waiver of contract standing orders and contract award is agreed for one year with an option to extend for up to one year, at an annual contract value of £166,400. This will ensure that longer term commissioning is evidence based and strategically aligned with the wider sector review (see 5.4.2).
- 5.4.10 Funds have been identified within the Housing Related Support programme from efficiency savings to resource an extended and continued service.
- 5.5 **Hornsey Housing Trust (HHT) – long term older peoples supported housing**
- 5.5.1 Hornsey Housing Trust provides 102 units of long term supported housing for older people.
- 5.5.2 In November 2012 Cabinet agreed to a waiver of Contract Standing Orders and contract awards for HHT for one year with an option to extend for a further year, for reasons set out in the exempt part of this report. All other supported housing contracts in the older people's sector received contract awards of five years to 2018 with an option to extend for one year to 2019.



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- 5.5.3 HHT's contract will end on 31 January 2015 and there is no further provision to extend.
- 5.6 Contract negotiations resulted in an agreed £29,000 reduction in the annual contract value, providing better value for money and bringing the hourly support charge within the range benchmarked with the North London Strategic Alliance.
- 5.7 It is recommended that a waiver to tender and contract award is agreed for three years with an option to extend for up to one year, with an annual contract value of £101,000.
- 5.8 This contract duration will align contracts across all supported housing providers for the older people's sector and allow time for members to consider any recommendations that result from a wider sector review (see 5.4.2), providing a consistent approach in implementing any changes.
- 5.9 As with 5.4.10, available funds have been identified within the Housing Related Support Programme budget to finance this service.

6 Comments of the Chief Finance Officer and financial implications

- 6.1 There is budgetary provision within the Housing Related Support budget for these contracts. Although there has not been a formal tender process the commissioners have taken steps including benchmarking with comparable services to ensure that they represent value for money.

7 Comments of the Assistant Director of Corporate Governance and Legal implications

- 7.1 The contracts for older people's support services are not considered priority services under The Public Contracts Regulations 2006 (as amended) ("the Regulations") and therefore there is no requirement to carry out an EU procurement under the Regulations.
- 7.2 A waiver of Contract Standing Orders (CSOs) in respect of tendering is recommended for (i) the floating support service for older people (Home Sweet Home); and (ii) the older people's supported housing contract with Hornsey Housing Trust.
- 7.3 The waiver is requested on the grounds that it is in the Council's overall interest (CSO10.01.2 d).



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- 7.4 Because of the value of the contracts, the waiver may be approved by Cabinet in accordance with CSO 10.01.1 (a) (contracts valued over £100,000).
- 7.5 Should Cabinet see fit to approve a waiver, an award of contract for both contracts is recommended as allowed for under CSO 9.07.1 (d) (contracts valued over £250,000).
- 7.6 The Assistant Director of Corporate Governance confirms that there are no legal reasons preventing Members from approving the recommendations in this report.

8 Equalities and Community Cohesion Comments

- 8.1 Housing related support services provide a person centred approach to risk assessment and support planning. Support is individualised and agreed with the service user, taking into account their specific needs and is focused on improving outcomes in 6 key areas:
- Economic Wellbeing
 - Enjoy and achieve
 - Health and wellbeing
 - Safety and security
 - Making a Positive contribution
 - Planned Move on
- 8.2 Fair access to services and Equalities monitoring are incorporated as a requirement of the contract and the contract also states that access to the service must be available to the diverse community of the borough and any imbalances must be addressed.

9 Head of Procurement Comments

- 9.1 These recommendations are in line with the Procurement Code of Practice.
- 9.2 Contract monitoring is in place to ensure contract compliance.
- 9.3 The alignment of HHT's contract with all supported housing providers for older people will provide a consistent approach to the service and will allow for services to be reviewed holistically giving greatest scope for or future service delivery options. This service cost has also been renegotiated as part of this process and £29k per annum reduction has been achieved, providing better value for money and bringing the hourly support charge within the range benchmarked with the North London Strategic Alliance.
- 9.4 The Home Sweet Home pilot has provided an additional 50% capacity to their contracted levels and is providing a service identified within the HRS



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Commissioning plan 2012-15. HRS has benchmarked the cost of services as part of the North London Strategic Alliance. The negotiated contract value for the Home Sweet Home Service represents exceptional value for money, with a rate that falls below the benchmarked rates range.

9.5 The Head of Procurement supports the recommendation.

10 Policy Implication

10.1 These services are linked to the Service's Business Plan and to the following council Plan outcomes.

- **Opportunities for all – A successful place for everyone**
To ensure that everyone has a decent place to live
- **Safety and Wellbeing for all - A place where everyone feels safe and has a good quality of life.**
Reducing health inequalities and improved wellbeing for all.
- **A better council - Delivering responsive, high quality services and encouraging residents who are able to help themselves to do so.**
Strive for excellent value for money

11 Reasons for Decision

11.1 The Home Sweet Home and Hornsey Housing Trust contracts expire on 31 July 2014 and 31 January 2015 respectively. There is no provision to extend.

11.2 Waivers of CSO 10.01.2 (d) and contract awards are sought for the two services detailed in this report, in order to align older people's sector contracts for accommodation based services and to ensure that new commissioning is based on need and agreed commissioning priorities.

12 Use of Appendices

12.1 Appendix 1 – Assistance provided by the Home Sweet Home Scheme

12.2 Appendix 2 – Part B (Exempt)

13 Local Government (Access to Information) Act 1985

13.1 This report contains exempt and non exempt information. Exempt information is contained in Part B and is not for publication. The exempt information is under the following category: (identified in the amended schedule 12A of the Local government Act 1972 (3)) Information in relation to financial or business affairs of any particular person (including the authority holding that information).



Haringey Council

Appendix A

Types of Assistance provided by Home Sweet Home (30 April 2014)	No.
Hospital or GP referrals	6
People referred to Dementia / Mental Health Services	2
Referrals to Telecare	4
Referrals to Home Improvement Agencies	10
Referrals to London Fire Brigade	11
Referrals to Occupational Therapy	12
Referrals to Social Services for care / day services	5
Referrals to Advocacy and Cultural groups	2
Number of people helped to participate in chosen activities (Day Centres, Clubs, Training)	5
People helped with managing their accommodation (bills, tenancy)	11
People helped to manage home security and H&S	19
Number of evictions/repossessions	0
People supported with planned move on to Supported Living/Residential care	4
People supported with unplanned move on to Supported Living/Residential care	1
People helped to maximise income	16
People helped to manage debt	4
People helped to manage health and wellbeing	18
People helped to manage mobility	12
People supported home after a hospital visit	1
People accessing transport services (dial-a-ride/taxi card/freedom pass)	11

By virtue of paragraph(s) 3 of Part 1 of Schedule 12A
of the Local Government Act 1972.

Document is exempt

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